



**Breaking new ground.
Developing intelligent
solutions.**

Together we work on the
measurement and testing
technology of the future.

Gantner Instruments is a leader in industrial measurement technology with locations in Austria, Germany, France, Sweden, the USA, Singapore, Hong Kong, China, and India.

Technical Sales Manager (m/f)

We at Gantner Instruments design products that acquire data at high speed and the highest quality from a wide variety of sensors. This data must be stored, processed, and visualized - in real-time.

We seek someone enthusiastic about innovative solutions, curious and passionate about measurement technology, who enjoys an extraordinary team spirit and wants to make a difference, and who can convince us with their expertise in the field and at the desk.

Your qualifications:

- Proven 5+ year background in technical sales within the Test & Measurement industry.
- Contacts with the Midwest automotive and or aerospace industry is an absolute must.
- Automotive industry experience is a plus but not required.
- Background in Test Measurement & Control Systems or integrated technologies highly preferred.
- Recognized engineering education at Bachelor level required. Master 's degree in engineering is an advantage.
- Excellent communication and presentation skills.
- Proficient computer skills.
- Strong relationship building skills.
- Experience in a home office setting preferred.
- Located in a home office within the Michigan area. Relocation available for the right candidate.
- Ability to travel extensively across the Midwestern US sales region with additional nationwide and occasional international travel as required.
- Prior work experience for a European company highly desired.
- German language skills are a distinct advantage but not a requirement.

What to expect:

- Attractive base salary and bonus
- Benefits package (Health/Dental/Vision)
- 15 days paid vacation
- Company car allowance
- An intensive and thorough induction
- Maximum independence & personal responsibility
- A professional sales team
- Interesting & varied customer structure
- Effective marketing measures for your target group

Your application

Are you interested in an exciting, varied job in a first-class team?

Then send your complete resume to jobs@gantner-instruments.com

Read more online